



**MobiLusso**



# Overview

- MobiLusso & Co. An Egyptian firm founded in June 2007 in Damietta, Egypt.
- Since then, we relied on two-pronged strategy; Pay attention to product quality and maintain the best price - Delivery on time.
- Our passion to excel makes our clients at the heart of our business, so we enjoy working - succeeding together and delighted to satisfy their desires.
- For this, we seek to combine cultures, antique designs and this is what motivates us to develop new ideas through our varied product line for create a better life style.
- We are keen to understand the needs of our clients to provide them with the best service and the highest value.
- We are always interested in developing our knowledge and our professional skills to maintain the competencies required (Skilled craftsmen...) to achieve high-quality results.



Our strategy and target is, we want to service our clients with most quality and competitive price.

Passion for excellence, work clearly and simply.

# Patterns of our production lines :

We specialize in production of antique furniture, hand carved furniture, antique chairs, bedroom, dining room since 2 years we also produce upholstery furniture (Salon & sofas) and all of our products are handmade.

- Luxury Italian furniture; Hand-painted cabinet, credenzas, sideboard, glaze style vitrine, massive furniture.
- Reproduction French antique furniture; Louis XIV, Louis XV, Louis XVI, Regency style, Marquetry with bronze style, Art Deco Style ...
- Living room furniture Sofa & Salon sets; Classic - Modern Salon& Sofas in Italian & French style.
- Antique singles Chairs, Armchairs - Hand carved home furniture; Consol table, Mirrors ..
- Modern Bed room, Beds, Dining room, Interiors design, Wooden doors ...



# Production :

At MobiLusso every piece produced is a new addition to our work.

We believe in the value of handmade furniture, and we derive from the love of people for this art.

It's an unequalled quality that lasts for generations.

- We begin the design of every product on paper and identify the dimensions and sizes by experts skilled in this field.
- Wood is dried before use, and then cut using the equipment in accordance with the design.
- Compilation of each part and place it in its proper place is done by our skilled craftsmen .
- Each style is different in manufacturing methods (Classic antiques furniture - Design modern interiors)
- After the completion of the manufacturing stage, we cover the piece (veneer fitting) with two layers of veneer;
- we do not use this stage with all the products because of the different styles and models.
- Finishing stage begins - we have the variety of finishes, between (Italian & French) the antique and modern style.
- Chairs & Salon sets are upholstered using the best raw materials.
- Then the installation accessories starts (handles or brass) according to style and model.
- Then, the piece is ready to express itself.

Every stage of production is supervised carefully, down to the finest details.

Alongside with perfection and speed of production because we recognize the importance of this for the client.



# Quality :

- In order to ensure that we achieve the highest quality of the product; we drain wood before we use it, to avoid any after manufacturing defects .
- We have our own special techniques in finishes in addition to using environmentally friendly paints.
- Manufacturing of each piece is done carefully by our skilled craftsmen to ensure that our clients receive a unique piece worthy of them.
- We make sure that everything is alright before handing over our work to ensure that what the client wants (wishes) is what he gets, because we realize that your success is our success.



# Design according to the request of a clients

- We are able to manufacture furniture according to customers projects, designs and ideas, we design what they wishes before manufacturing .
- And this allows to amend or change what they want, before implementation and the client is fully aware of starting from design until the end of manufacturing ....
- Also, we are ready to manufacture any special designs upon client's request - you can send us designs (pictures) and we will make a copy to you.



# Materials :

- We use only natural wood like beech, Pine, Maple, Oka, .. in addition to Finland birch plywood and Mdf plywood also .
- We use too many types of veneer like palissandresantos, ormeloupeen, freneolivierloupee, acajoukhayaen .
- Fabrics are changing constantly, we use Egyptian fabrics, Turkish, Spanish, Italian fabrics ..



# Clients And Wholesalers

## Clients

We produce for Egyptian market, and also export to Saudi Arabia, Qatar, Morocco, Jordan, Iraq, UAE, Syria, India, Canada, Brazil, Russia, Sudan, Ethiopia, as well we cooperate with wholesalers buyers who export to some countries in EU countries, Italy, Greece, Holand, US.

## Wholesalers

- Galleries and Companies specialized in selling antique furniture ..
- Retail purchasers, Showrooms..
- Architect and design bureau, building companies and other business customers ..
- Antiques collector.
- Hotels





# Transportation:

We ship the products around the world,

Shipping will be by sea, not air freight - because the shipping by sea is much cheaper way of shipping furniture than air freight and this is better for the client.



Shipping for quantities are FOB:

- All shipping costs offer to you FREE for the container 20 ft and 40 ft only in Egypt untill the surface of the ship (transfer of the container to the port in Egypt and stacking - Customs clearance - Certificate of origin - Bill of Lading and any other expenses in Egypt - as well as send all the documents to you through Fedex).

- Shipping for samples one piece - two pieces .. will be by air (flight) or LCL

Flight: takes two to three days.

LCL: it is cheaper than air freight, but it takes more time according to the destination; it may take 20 days - 25 days,(the piece will be put in a wooden box) and we can deliver the samples to the port or to your home or company upon your request, but shipping costs will vary.

# Conclusion

We believe in providing great products at a very best price, and MobiLusso.com does just that. At MobiLusso.com, we believe in continually striving to provide the best, fastest, most reliable service for our clients.

We will be highly appreciated to respond all your inquiries & questions.

We highly appreciate your interest in furniture, So make sure that your inquiries, questions, suggestions will be studied very carefully and send the response to you, including all of the information.



# Thank You

You Can Use The Following Information to Contact

Headquarters & administrative center in Damietta.

- Mehwar street, Ring road 34511 Damietta, Egypt.
- Factory and warehouse in front of The Port near New Damietta city, Damietta, Egypt.
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